

## Fender

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**From:** "Rick Tuuri" <Rick.Tuuri@i-car.com>  
**To:** "Mark Pierson" <fender@theramp.net>; "Tom McGee" <Tom.McGee@i-car.com>  
**Sent:** Monday, January 08, 2007 1:26 PM  
**Subject:** RE: I-CAR & clipping?

Mark,

I-CAR offers one program that covers full-body clipping (SPS02). Jeff Poole's statement accurately reflects the I-CAR position on this issue. I-CAR does not recommend clipping, nor do we recommend against it. In the event that the decision is made by the collision repair professional to employ clipping as the mode of repair, SPS 02 will help to point out how to perform the repair and what should be considered when making the decision and performing the repair.

I-CAR does not establish standards for collision repair. I-CAR is a training organization that does not certify technicians, facilities or repairs. When performing any repair, I-CAR defers to the OEM policies and procedures for that repair.

I hope this helps.

All the best in the New Year,

Rick

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**From:** Mark Pierson [mailto:fender@theramp.net]  
**Sent:** Thursday, January 04, 2007 7:00 AM  
**To:** Tom McGee; Rick Tuuri  
**Subject:** Fw: I-CAR & clipping?

Dear Tom and Rick,

Now that the holidays are behind us, I was hoping you would be kind enough to address my question regarding whether or not I-CAR continues to include clipping in their course itinerary? Is there someone else I should be contacting at I-CAR about this issue? Please advise me if this is the case. As I have said below, this is a procedure that our own shop would NEVER consider performing, yet so many DRP agreements we have reviewed include statements such as this:

"Sectioning or re-paneling operations should be considered, and when used, noted on the appraisal. Sectioning should be at factory recommended seams and meet industry and I-CAR standards."

DRP agreements which promote this archaic procedure to their "partner" shops are quoting I-CAR standards.

I look forward to your timely response.

Pam Pierson  
Princeton Auto Body  
Princeton, IL

----- Original Message -----

**From:** [Mark Pierson](#)

**To:** [rick.tuuri@i-car.com](mailto:rick.tuuri@i-car.com)

**Sent:** Monday, December 18, 2006 8:35 AM

**Subject:** Fw: I-CAR & clipping?

Dear Rick,

My husband Mark suggested I include you on this issue. The other people included are fellow collision repairers who also feel very strongly about the issue of clipping. And of course Erica is included as I believe her comments (which are based on fact and the law) below should be heard and fully examined by anyone who is endorsing clipping in this day and age.

Hope to hear from you or Tom when time permits.

Regards,

Pam Pierson

Princeton Auto Body

----- Original Message -----

**From:** [Mark Pierson](#)

**To:** [Ann Spink](#) ; [A-Truck Collision](#) ; [E. L. Eversman](#) ; [Mark Cobb](#) ; [OBANEE1@aol.com](mailto:OBANEE1@aol.com) ; [Rene Ratchek](#) ; [RGCC1@aol.com](mailto:RGCC1@aol.com) ; [Wade Ebert](#) ; [Tom McGee](#)

**Sent:** Thursday, December 14, 2006 9:28 AM

**Subject:** I-CAR & clipping?

Dear Tom,

My husband and I, along with many industry friends, found it very troubling that anyone would recommend "clipping" especially in this day and age. If you have not yet read the article on clipping which appears as the front page story in the December edition of ABRN, there is a link to it out on their website ([www.abrn.com](http://www.abrn.com)) and I ask that you please read it.

Jeff Poole, one of your trainers for I-CAR in the Northwest Region is quoted as saying, " I personally believe full body sectioning (clipping) has its place in the collision repair industry as a viable repair alternative to piecing together a vehicle with numerous OEM parts. It is not for every repair situation. It is common knowledge the OEMs do not endorse this type of repair. Therein lies the biggest hurdle to selling a feasible repair. There is liability in any repair, whether we use new OEM parts or LKQ. We should fully disclose the potential valuation issues before we start cutting on the vehicle. This of course comes with some qualifications for the vehicle, customer, insurance company and donor vehicle."

So my question to you Tom is this:

Does I-CAR in fact have a full body sectioning course available?

I also included a post which was contributed by Erica Eversman, from Vehicle Information Services in Ohio, from back in 2003 when the same issue of "clipping" was being discussed. I am stunned that we would be examining this issue when it's almost 2007, especially considering the amount of Katrina vehicles which have yet to be destroyed.

"My car's warranty manual and every one I have seen in the last 3 years expressly states that the manufacturer WILL NOT cover under warranty, any part which has been: Damaged, altered, modified, abused, neglected, improperly maintained, OR UPON WHICH AN INSURANCE CLAIM HAS BEEN PAID."

"Since the clip is coming from a salvage pool, it must belong to a totalled vehicle. That being said, it is a part (or assembly of parts in this case) upon which an insurance claim has already been paid. Frankly, when a car is clipped, the manufacturer typically voids the warranty in its entirety--because the whole vehicle is affected by the repair, and this Frankenstein vehicle is in no way the vehicle the manufacturer placed into the stream of commerce."

Tom, thanks in advance for taking the time to listen to our concerns and to address such an important issue.

Sincerely,

Pam Pierson

Princeton Auto Body